



CASE STUDY: CONTINGENT  
DEFERRED SALES CHARGE (CDSC) -  
*SOLVING THE CHALLENGE OF LAUNCHING  
CLASS B SHARES IN TAIWAN*

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# UNLOCKING THE OPPORTUNITY

Taiwan fund  
industry grows  
9% to \$177  
billion in 2021

MORNINGSTAR

# TRADITIONAL TA MODEL



# CONTINGENT DEFERRED SALES CHARGE (CDSC)



TYPE OF EXIT CHARGE



EXIT CHARGE ON DEBIT  
ORDER



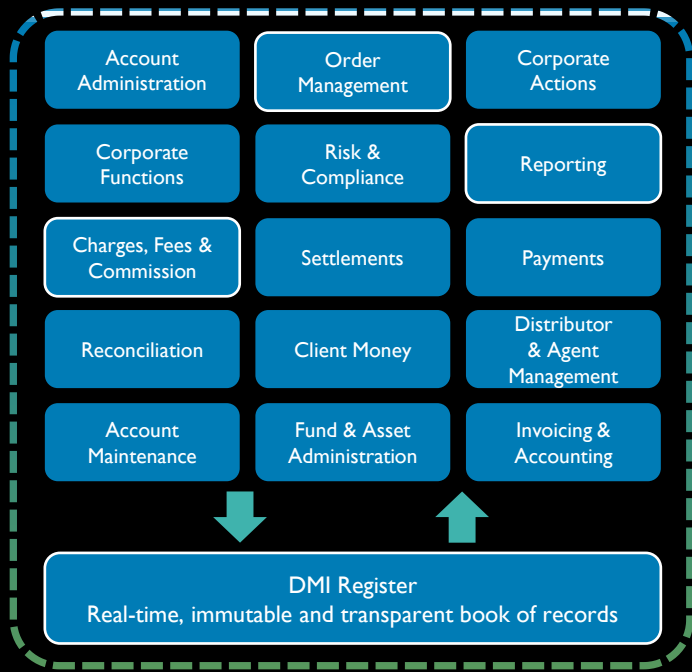
CHARGE DECREASES THE  
LONGER THE UNITS ARE HELD



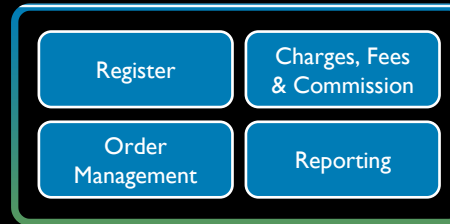
GLOBAL APPLICATION

# WE PROVIDE A COMPLETE PLATFORM, DELIVERED IN A MODULAR FASHION

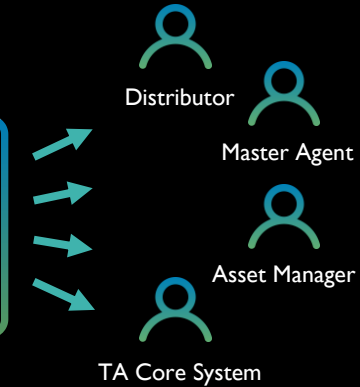
## DMI FUND SERVICES TA SOLUTION



## TAILORED CLIENT MODULES: CDSC



## IDENTITY & PERMISSIONS



Clients can leverage microservice-based architecture to select parts of the solution relevant to their business

## FASTER ACCESS – HIGHER AUTOMATION - SCALE

1

**Enable new product launch**

2

**Speed to market**

3

**Automated & scalable**

4

**Complements existing model**

5

**Counterparty connectivity**

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